How technical universities may provide innovation services



TII Conference 2011

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Lars Hein, IPU CEO, professor





Technical University of Denmark (DTU)

Management at DTU 1/1 2011:

- I. Board of Governors, 10 members
- II. Executive Board, 6 members

Balance 2005:

Turnover 275 mil USD

Facilities:

Buildings 353.000 square meter in

Lyngby

and

125.000 square meter in Scion●DTU A/S

in Hørsholm.



Technical University of Denmark





Staff:

800 Scientists

900 Technical and administrative

Students:

6000 Students

600 PhD students



Technical University of Denmark

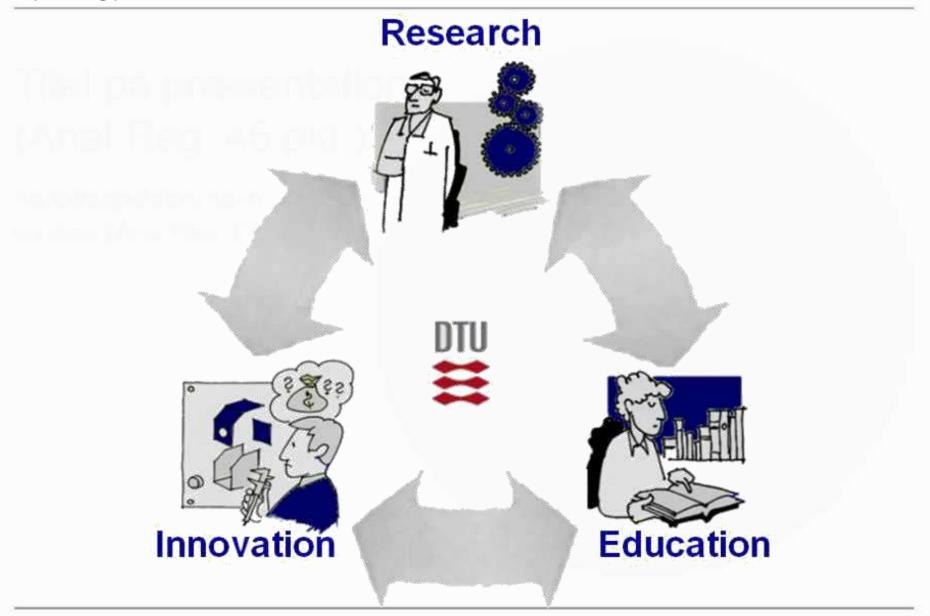
DTU cooperation with industry = innovation

- DTU has defined innovation as 'the third task' of the university, alongside research and education (the fourth task, actually, but ...)
- The DTU management now specifically negotiates KPI's for innovation in the departments' scorecards
- The DTU departments are treated to a number of services to facilitate meeting their innovation goals
- IPU is one of those services





Synergy in three domains





IPU

- A non-profit organisation at the TU of Denmark
- Research and development projects on contract
- Commercialisation of ideas, innovations, and patents

- 50 full-time staff
- 70+ associated DTU staff
- Co-location with DTU colleagues on campus
- Turnover: ~ 6 mill EUR/yr





The mission of IPU

... to offer highly qualified innovation, consultancy, and collaboration services with specialists in key engineering and communication technology fields.

... to boost the business capacities of client companies by creating **innovative**, **visionary**, **and sustainable solutions**.

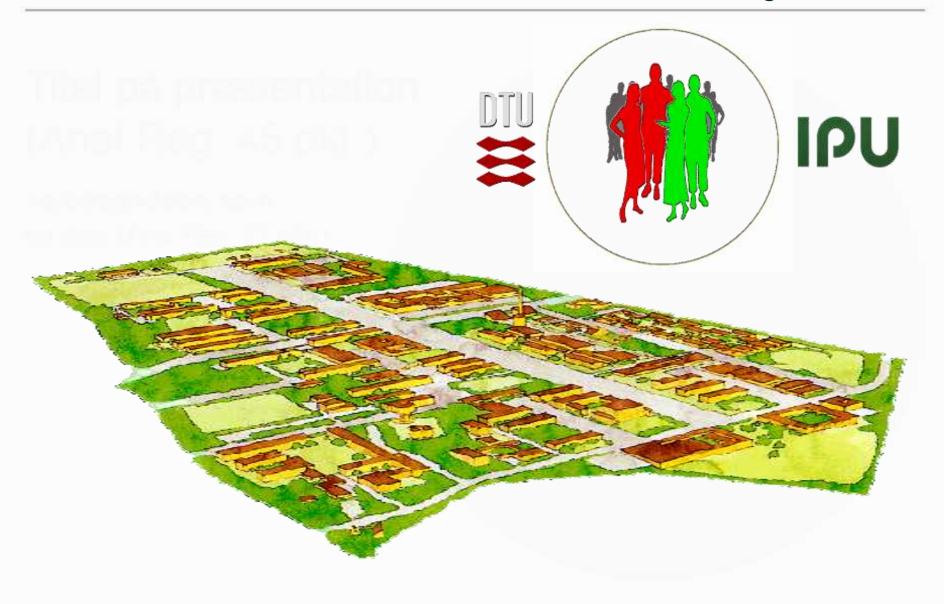


... to promote such research, and carry out such engineering projects, which are of technological and/or scientific significance, and which are of importance to the society and the business community.

... to promote the collaboration between the university and the private and public sector.



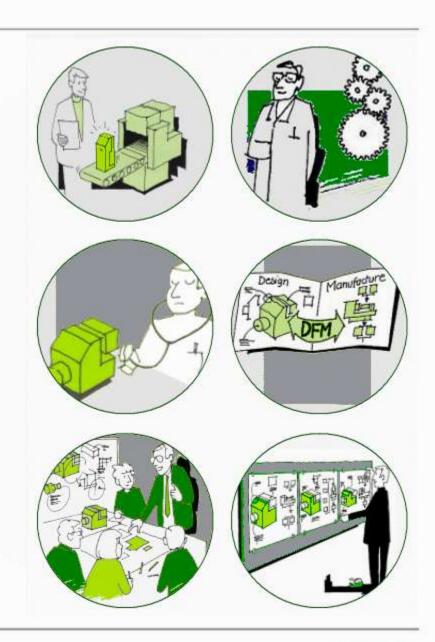
Distinctive feature: Co-location of DTU & IPU colleagues





Types of services from IPU

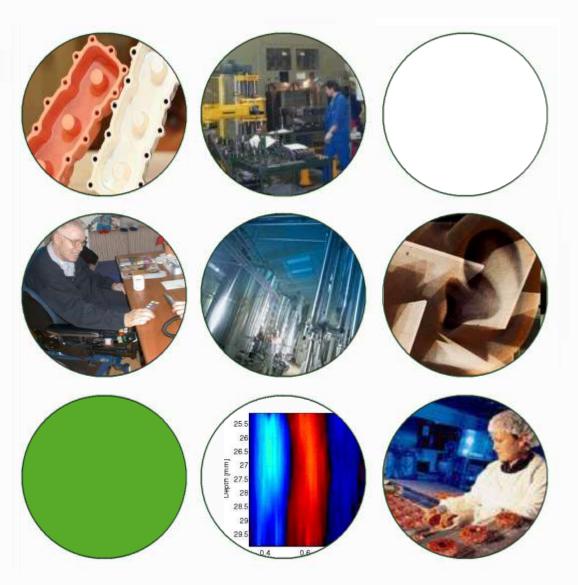
- Strict product, process or materials development
- Technical advise, problem solving and arbitration
- Project facilitation, process management, benchmarking ...
- Implementation of new methods & procedures
- Strategic analysis and planning
- Organisational development
- Continuing education and on-the-job training
- Support of commercialisation of DTUbased ideas, inventions, and patents





Supporting facilities at DTU & IPU

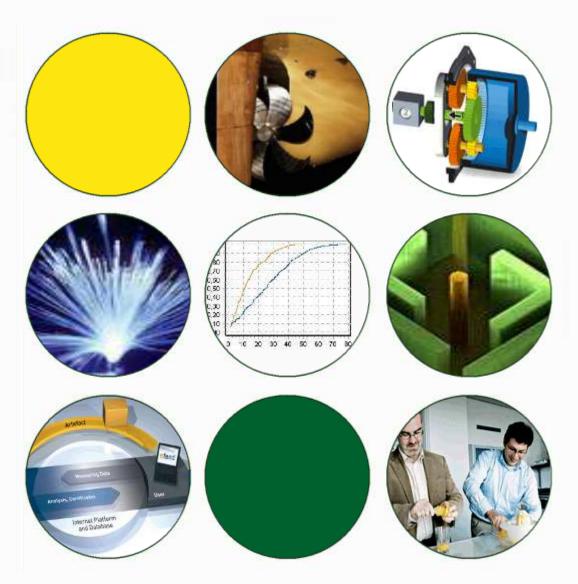
- Usability lab
- Metrology center
- Rapid prototyping facilities
- Prototype workshop
- Indoor environment center
- MEMS & nanostructure manufacturing facilities
- Acoustics lab
- Materials testing lab
- Polymer center
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Supporting technologies and competencies at DTU & IPU

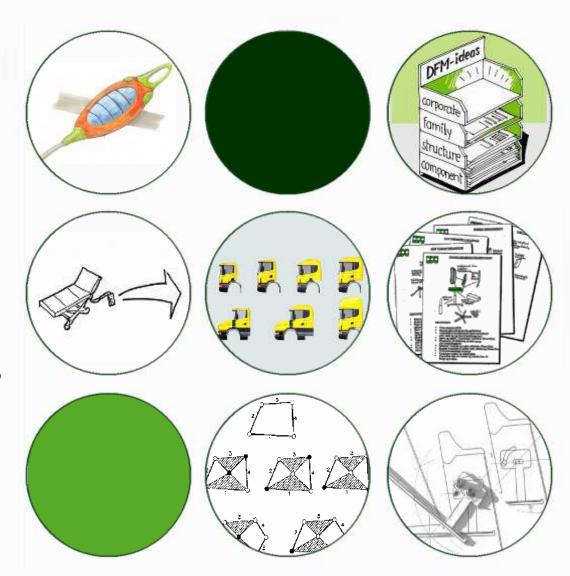
- Surface layer & surface treatment technology
- Materials technology
- Process technology
- Machine elements & tribology
- Mechanics
- Fluid dynamics
- Thermodynamics
- Sound & vibration
- IT & Communications
- Socio-technical analysis
- ...





Specific innovation competencies

- Innovation management
- Systematic design
- Industrial design
- Conceptualisation
- Creative techniques
- Sketching, rendering, illustrations, ...
- Mechanisms design
- Man-Machine Interface design
- Design for X: DFM, DFA, DFQ, DFEn, ...
- Multi-product development
- Product/service development
- Detailed design





ReElight: Dynamic bicycle light





LINDE + WERDELIN: Biformeter





National Health Service: Brightness Acuity Tester





Novo Nordisk: Cooling bag





National Health Service: Pellet distributor





Coloplast: Ostomy bag – and product development procedures





StressMeter: Stress-O





Price-Invena: ClampCut - SCC-23





Novo Nordisk: Pen



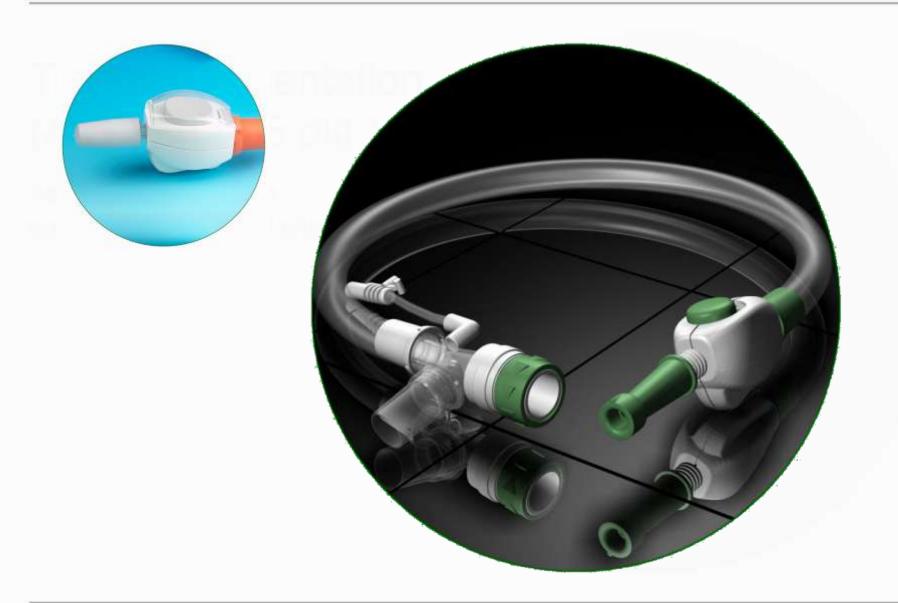


Envacare: Hospital bed remote control





Maersk: Catheter



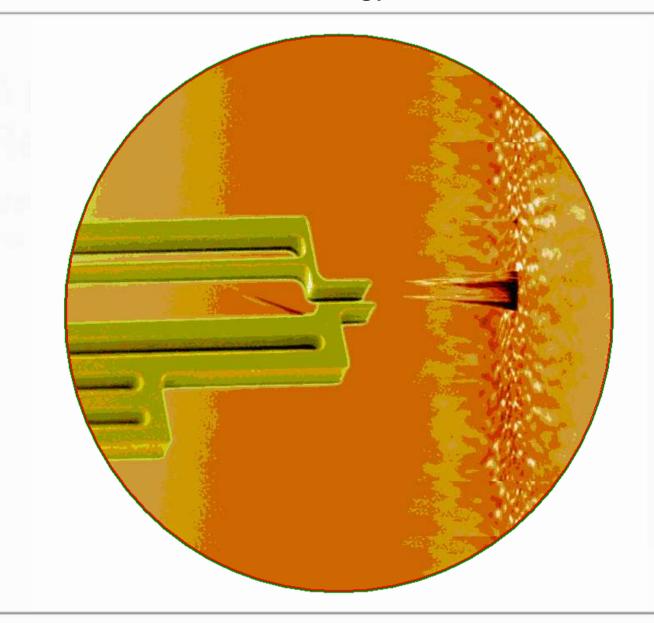


Process technology: surface treatment





MEMS, micro- and nano technology





Aker: design of heavy duty equipment



Process technology: lasers





IPU Strategidag 2011

Four different ways of wind scanning



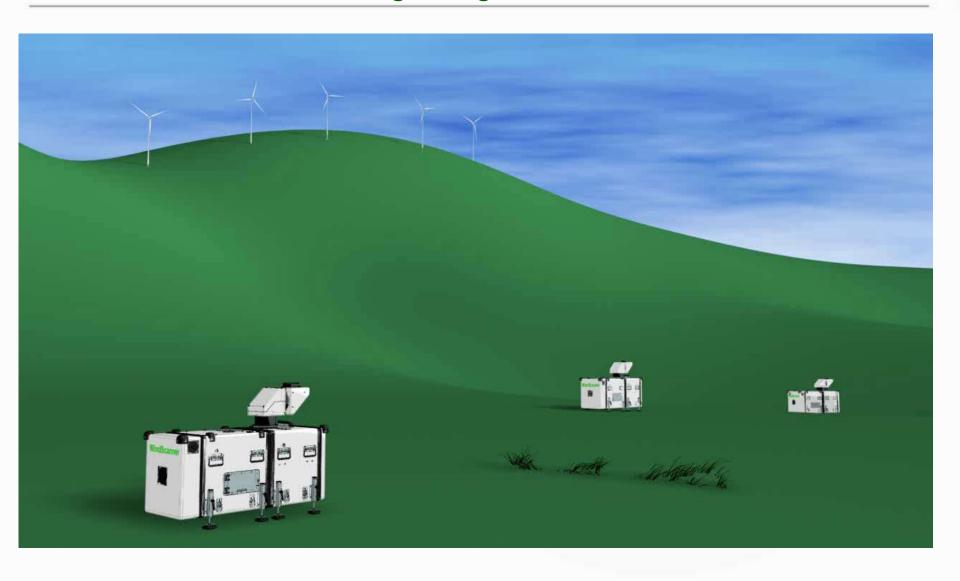








Long Range Scanner





Short Range Scanner





Spinner Lidar





Off shore wind scanning





In conclusion

- IPU is a non-profit, tech-trans company located on campus at the university
- IPU has its own staff of full time employees, highly educated, skilled and trained in innovation
- IPU's staff is co-located (share the buildings and facilities) with the staff of the university: professors, associated professors, etc.



Benefits to the university

- provides technology services beneficial to industry and society, adding to the esteem of the university
- provides professional development of research and lab equipment, enhancing the output of the scientific work
- acts as a partner wtih the university and with industry in international cooperative projects



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